

# MACHINE DISTRIBUTOR, HIGH SCHOOL WORK TO ADDRESS SKILLS GAP

Compumachine recently supplied 22 brand new machine tools to Essex Technical High School, but collaboration between the two Danvers, Massachusetts, organizations didn't stop there. The machine tool distributor and the school have entered into a renewable, five-year partnership arrangement designed to fully leverage the strengths of both organizations in educating future generations of manufacturers.

Under the terms of the agreement, the distributor gets full naming rights for the section of the school where the equipment is located. Dubbed the Compumachine Technology Center, the space serves not only as a resource for the school's students, but also as an extension of the distributor's own showroom and training facilities, says Dave Shaby, Compumachine president. The distributor is free to host customers and prospects there and to conduct its own activities, including customer support and training, nighttime adult-certification classes, and its annual open house event.

The school, which opened last fall, gains

on-going access to support from Compumachine, which can help address any problems with equipment and keep educators up-to-date on the latest technology. The school also got a "terrific deal" on the new machinery, Mr. Shaby says, noting that cooperation from OEMs represented by Compumachine was critical to winning the competitive bid that led to the partnership. Technology on the floor includes VMCs and lathes from Hyundai WIA, Swiss-types from Hanwha, manual equipment from Victor and software from Mastercam, as well as FANUC CNC training simulators. The partnership also helps expose students to real-world manufacturing scenarios because their education will include helping with runoffs and prove-outs of new machines and processes for Compumachine and its customers.

The grand opening ceremony, hosted November 20, attracted manufacturers from across the region, Mr. Shaby says, citing high demand for fresh talent. "I'd say there were nearly a hundred area shops in attendance—the turnout was huge," he says. "They need qualified people, these kids



The partnership provides Essex Technical High School students with access to a wide variety of the same sort of manufacturing equipment used in modern metalworking operations.

are super motivated, and it's great exposure for us. This is a win for everybody."

*Compumachine Inc., call 978-777-8440*

*or visit compumachine.com.*

*Essex Tech, visit essextech.net.*

**KOMA AND HEXAGON FORM STRATEGIC ALLIANCE**

Koma Precision (East Windsor, Connecticut) has

announced a strategic alliance with the Hexagon Metrology (North Kingstown, Rhode Island) M&H product line for the North American market. As of January 1, Koma Precision is the master importer and system integrator for M&H products including touch probes, tool setters and laser tool measuring systems for CNC machines. Koma application engineers can assist customers in selecting measuring solutions, and its technicians are also

available to install probe systems and measuring software.

*Hexagon Metrology Inc., call 855-443-9638*

*or visit*

*hexagonmetrology.us.*

*Koma Precision Inc.,*

*call 800-249-5662*

*or visit*

*komaprecision.com.*

**PILSEN BRINGS REIDEN PRODUCTS TO NORTH AMERICA**

Machine tool importer Pilsen Imports (Cincinnati, Ohio) is introducing Reiden Technik AG (Reiden, Switzerland) products to North America. Pilsen provides Reiden's high-precision, five-axis turn-mill machining centers, as well as after-sale services and support. In light of this addition to its product offerings, Pilsen has added Reed Koehler to its team to provide business management and development expertise.

*Pilsen Imports Inc., call 800-517-6386*

*or visit*

*pilsenimports.com.*

54-Type Tool Turrets... Indexing & Oscillating Drives... Cam & Roller Sets... Custom CAMS... Live Tool Turrets... Head-Type Tool Turrets... Indexing & Oscillating

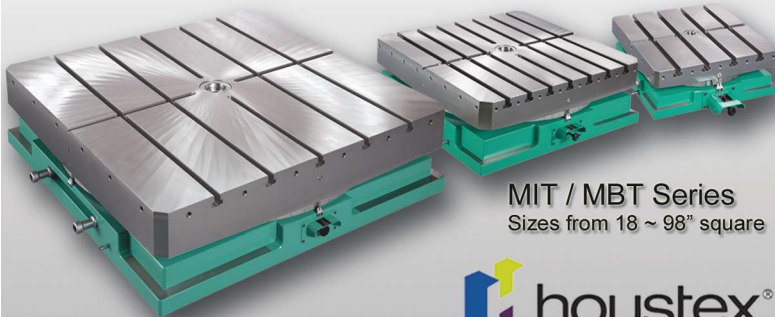


Heavy Duty, Large "Plug & Play"

**Manual Indexing Tables...**

For Machining, Assembly and Inspection applications

- Self Contained: Easy to install ~ Easy to operate
- HIRTH Coupling for Accuracy, Repeatability & Rigidity
- Bi-Directional Rotation
- Ideal, Safe Solution for Handling Large / Heavy Piece Parts



MIT / MBT Series  
Sizes from 18 ~ 98" square



February 24-26, 2015  
**Booth 133**

See these and other innovative solutions at

Tool Turrets... Tool Holders... Rotary Table... Indexing Tables... Tail Stocks... Tool Changers... Specialty Chucks.

**BMT Tool Holders**

**Driven & Static**

- Mori Seiki sizes: 40 & 60
- BMT45, 55, 65, 75 & 85
- ID, OD, FACE turning
- Axial Driven
- Radial Driven
- Adjustable Angle
- "Speeders" & High Torque
- High Pressure Coolant
- Multiple Outputs
- Quick Change Systems
- \*Readily Available...



Exclusive NA Distribution Partner for:

